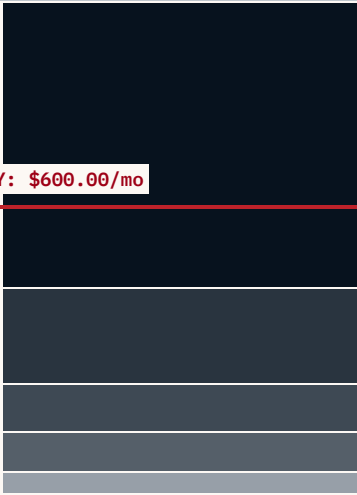


TankSpotter

PERIOD: Monthly, recurring
UPDATED: 2026-08-20

TankSpotter is the safety, service, sales, and training app for your field crew — priced here at what it costs if you bought each piece separately from other vendors.

	LAYER	WHAT IT DOES	OPEN MARKET / MO
- 1,000		Propane Safety-Forms Platform	Digital safety-inspection forms and compliance recordkeeping for your fleet. \$600¹
- 800		Field-Service Software	Dispatch, scheduling, work orders and invoicing for 5 techs plus your office. \$198-\$1,225²
- YOU PAY: \$600.00/mo		Tablet Data Lines	The cellular data plan every field tablet needs just to get online. \$100³
- 400		Form-Builder Platform	Customer-facing forms and paperwork, built and filled out from the field. \$87-\$195⁴
- 200		Sales CRM Platform	A sales-pipeline tool for your 2 sales seats to track leads. \$50-\$200⁵
- \$0			

ALSO INCLUDED — NO SEPARATE MARKET PRICE

Native offline-first app platform, no extra hardware ⁷ —	CETP-aligned training video library —
Geo-stamped photo & digital signature capture —	CETP/DOT/OSHA recert deadline tracking —
Insurance-carrier-recognized safety records ⁶ —	5-star customer rating capture —

SAFETY EXPERTS

Independent propane-safety consultants **Brian Freeth** (1075 Consulting) and **Mike DiGiorgio** recommend it for the safety pillar. Propane-safety expert **Clint Montgomery** recommends it, and **Michael Terry** of Linscot Enterprises put his name on it.

Reflects only the layers with a sourced market price — TankSpotter includes far more, shown under Also Included.

Open-market total, per month **\$1,035 – \$2,320**

What you pay, per month **\$600.00**

Difference, per month **\$435 – \$1,720**

UPFRONT, ONE-TIME — THEIR STACK VS TANKSPOTTER

Their stack, roughly: \$25,000–\$34,500 for 5 field techs, before hardware⁸

A rounded, conservative headline — the itemized rows below actually sum to \$27,000–\$37,000.

\$25,000–\$30,000 — 5-tech licensing ⁸	\$1,000–\$1,250 — truck mounts, 5 ⁹
\$1,995–\$3,000 — tablets, 5 ⁹	\$1,000–\$5,000 — office setup, estimated ⁸
\$1,000–\$2,000 — safety-forms setup ⁸	\$305–\$1,045 — office docking ⁹

Hardware subtotal: **\$3,300–\$5,295**. TankSpotter: **\$6,000** — one setup fee, no extra hardware to buy.⁷

WRITE ON THIS

Does this pay for itself? These are your numbers — not ours. Grab a pen.

A What one missed inspection, lapsed certification, or failed audit could cost you *a fine, a claim, downtime, or an insurance dispute — your own estimate*

B What this costs you in a year *TankSpotter at list price, ×12*

C So it pays for itself if it helps you avoid even this many of those a year *B ÷ A, rounded up to the next whole event*

If TankSpotter helps you catch even one missed inspection or failed audit, it's already paid for itself.

Once you run the numbers, call Bill at 610-228-0887 — or bring this sheet to your next call.

\$7,200.00

¹ Propane safety-forms platform — founder market knowledge, 2026-08-20.

² Field-service software, 5 techs+office — Jobber low to ServiceTitan high, 2026-08-19.

³ 5 tablet data lines — Verizon/AT&T business pricing, 2026-08-19.

⁴ Forms platform — GoCanvas Essentials to Pro, 2026-08-19.

⁵ Salesforce-class CRM ×2 seats — Starter to Pro Suite, 2026-08-19.

⁶ TankSpotter docs — carrier-recognized records, 2026-08-19.

⁷ TankSpotter docs — no extra hardware needed, 2026-08-19.

⁸ Field/safety licensing — founder market knowledge; office setup — founder estimate. 2026-08-20.

⁹ Hardware — RAM Mounts, Portsmouth, Best Buy retail, 2026-08-20. Full sourcing detail available on request. Market figures reflect pricing as of the dates cited above and may have changed since — confirm current vendor pricing before relying on any figure. Our own current prices: fuelsite.pro/en/pricing.

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